

Three Prestigious awards for small business Fleet-Trak LTD

- **One man defies the credit crunch**
- **TomTom Work honour small businessman**

As many businesses fail due to the credit crunch, small business owner Sean Malone is going from strength to strength. He has now been invited to the TomTom Head office in Amsterdam to receive a prestigious award for being the biggest UK reseller of 2008, Q4 2007 and a further gold award for outstanding contribution and service.

Sean started up his company Fleet Trak Ltd just over 2 years ago having been employed in the industry for 6 years. Sean achieved all objectives his first year, trebled turn over in the second year, is on his way to repeating that success in 2009 and reaching his ultimate goal of becoming the UK's largest independent supplier of GPS/Fleet management in the UK.

Sean from Ashford in Kent said "Businesses are cutting back in all areas of spending except this one it appears. This is probably due to the fact that keeping a fleet on the road accounts on average for about 30% of a company's overhead. Fitting tracking devices helps reduce mileage, manage routes more effectively, optimises time management and can be demonstrated to utilise the workforce effectively. In essence it saves them money. In the current economical climate, vehicle tracking is becoming an essential management tool and the return on investment can be immense.

Sean said, "I decided I wanted to offer customers more of choice than just one product that might not have suited their needs. I also wanted to succeed as a businessman so branching out alone was the way to go. We ensure our customers have one point of contact from sale, installation, training and support throughout their entire contract. Our customer base is growing, with thousands of units sold nationwide and we have never compromised on the objectives I set out on day one".

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High resolution images to accompany this story are available to download from these links at the Fleet Trak website;

[Image 1](#) / [Image 2](#)